

Quotes: **COMMUNICATION & STORYTELLING**

“Let no one tell me that silence gives consent, because whoever is silent dissents.”

—*Maria Isabel Barreno*

“Then you should say what you mean,” the March Hare went on. “I do,” Alice hastily replied; “at least . . . I mean what I say—that’s the same thing, you know.”

—*Lewis Carroll*

“There is more than a verbal tie between the words common, community, and communication.”

—*John Dewey, Democracy and Education*

“When the eyes say one thing, and the tongue another, a practiced person relies on the language of the first.”

—*Ralph Waldo Emerson*

“Each of us carries within us a worldview, a set of assumptions about how the world works —what some call a paradigm —that forms the very questions we allow ourselves to ask, and determines our view of future possibilities.”

—*Francis Moore Lappe*

“Nothing lowers the level of conversation more than raising the voice.”

—*Stanley Horowitz*

“Words are magical in the way they affect the minds of those who use them.”

—*Aldous Huxley*

“Be quick to hear, slow to speak, and slow to act.”

—*The Judeo-Christian Bible*

“The aim of an argument or discussion should not be victory, but progress.”

—*Joseph Joubert, Pensées, 1842*

“Conversation in the United States is a competitive exercise in which the first person to draw a breath is considered the listener.”

—*Nathan Miller*

“The problem with communication is the illusion that it has been accomplished.”

—*George Bernard Shaw*

“People become the stories they hear and the stories they tell.”

—*Elie Wiesel*

“The art of communication is the language of leadership.”

—*James Humes*

“Most people don't think about most issues most of the time.”

—*Nelson Polsby & Aaron Wildavsky, political scientists*

“Communications leads to community, that is, to understanding, intimacy and mutual valuing.”

—*Rollo May*

“The way in which the world is imagined determines at any particular moment what men will do.”

—*Walter Lippmann, Public Opinion, 1921*

“Public sentiment is everything. With public sentiment, nothing can fail. Without it, nothing can succeed.”

—*Abraham Lincoln*

“To effectively communicate, we must realize that we are all different in the way we perceive the world and use this understanding as a guide to our communication with others.”

—*Tony Robbins*

“The way we communicate with others and with ourselves ultimately determines the quality of our lives.”

—*Tony Robbins*

“Communication is the real work of leadership.”

—*Nitin Nohria*

“Storytellers, by the very act of telling, communicate a radical learning that changes lives and the world: telling stories is a universally accessible means through which people make meaning.”

—*Chris Cavanaugh*

“Tell me the facts and I’ll learn. Tell me the truth and I’ll believe. But tell me a story and it will live in my heart forever.”

—*Native American proverb*

“Over time and cultures, the most robust and most effective form of communication is the creation of a powerful narrative...Any one person or agent or institution that has the capacity to decide which story is operative, to sideline or minimize rival stories and to prepare for the next regnant stories, is in a very powerful position.”

—*Howard Gardner, Changing Minds*